



Hair Comes the Bride is a company that is built on the foundation of positivity, personal responsibility, passion and a commitment to being of service to our clients. We love our clients and everything we do is focused on these four core beliefs:

*~We believe that your wedding day look should be a true expression of who you are and that you should be free to express yourself in any way that makes you happy, without worrying about what anyone else thinks!*

*~We believe that you should feel more beautiful and confident on your wedding day than on any other day in your life!*

*~We believe that you deserve to feel valued and appreciated!*

*~We believe that part of our job as your bridal stylist is to help alleviate your stress so that you can enjoy your wedding day!*

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I have put together some information for you to review to better understand what is expected of you if you join our team. It is very important that you feel as though this is the right opportunity & fit for you. It takes a certain type of person to be able to follow our systems, policies and procedures and be a successful Hair Comes the Bride stylist. The payoff is that as a Hair Comes the Bride stylist, you will have a partner in your success. You will have someone who is motivated and committed to booking you weddings and helping you grow and succeed as a stylist and as a person! Also, as a Hair Comes the Bride stylist, you get to do what you love without having to worry about the "behind the scenes" responsibilities such as finding and booking brides, marketing, enforcing contracts, answering bride's questions, collecting payments, keeping up with social media, etc.

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## What a few of our stylists have to say about working with Hair Comes the Bride:

"After 2 1/2 years with Hair Comes the Bride, I can honestly say it's the BEST company I have ever worked with! I make my own schedule during the week so it allows me to be at home with my son when I'm not doing previews which is great for me. I have traveled to so many different hotels/venues that otherwise I would not have gotten a chance to see and I get to work with the best in the business!! The #1 attraction to Hair Comes the Bride for me is the consistent professionalism practiced by the office staff and stylists. Too many times I have seen unprofessional practices ruin a person's special day. That is never the case with HCTB. I look forward to going to work EVERY time and am so grateful that I have found Hair Comes the Bride! "

Stephanie L.

"Never in my life have I felt so fulfilled; like I was living my purpose - until I started working for Hair Comes the Bride! At the end of one of the very first weddings I worked, the stylist I was working with looked at me and we both just burst into tears - happy tears - because we are so passionate about what we do! I just knew from that moment on, that I'm where I am supposed to be, and doing what I am supposed to do. Hair Comes the Bride has given me a reason to love life - I love weddings, I love hair, I love makeup - I am so blessed with a job that involves all of those things. Being such a special part of the most important day in a woman's life gives me the most joy - and I only have Gina and the Hair Comes the Bride team to thank for that. I am so lucky to have been given the opportunity to work for such a wonderful company!"

Genna K.

"I began my career with HCTB very eager, yet very "green." Gina always provided encouragement and positive feedback, which has led not only to professional growth, but personal, as well. I am honored to be a part of this company and work with such a dedicated and talented staff!"

Katerina D.

When we find the right stylist, it is a wonderful partnership! If our stylists make it past 6 months with our company, they are typically with us for many years (5, 8, even 10 years)! So, please look over the information below so that you can better determine if this type of partnership is the best fit for you at this time. If you have any questions as you go through the information, write them down so that we can go over them during your phone interview.

**Team vs. On-Call Stylist-** We hire for two positions at Hair Comes the Bride, "team" stylists and "on-call" stylists. Our "team" stylists are interested in working primarily for Hair Comes the Bride and are booked on a consistent basis. Our on-call stylists are typically stylists who are fairly busy on their own and are interested in picking up work only if and when we do not have enough "team" stylists to cover a job. Before proceeding, you may want to take a few minutes and look over the [Team vs. On-Call Stylist](#) information page to see what is the best fit for you.

**Stylist Contract-** Are you willing to adhere to our policies, procedures and expectations? [CLICK HERE](#) to review our stylist contract.

**Service Areas-** Are you willing to travel to these areas? [CLICK HERE](#) to review service areas.

**Availability-** We are only interested in hiring stylists for our "team" position who are available on most Saturdays and occasionally to do either Friday or Sunday weddings. If we are interested in hiring you to do brides, you will also need to be available for weekday hair trial appointments (including at least one weeknight).

**Pay Scale-** [CLICK HERE](#) to review our pay scale. Please note that our pay scale is for “Team Stylists” and we will consider hiring “On Call” stylists outside of this pay scale.

**Makeup Kit-** Do you have a full makeup kit with all brand name products (no drug store brands with the exception of mascara)? [CLICK HERE](#) to review our recommended makeup kit. Airbrush machine/makeup is required. It is recommended that you have everything (or its equivalent) on the list.

**Hair Kit-** Do you have a full hair kit with all brand name products (no drug store brands)? [CLICK HERE](#) to review our recommended hair kit. It is recommended that you have everything (or its equivalent) on the list.

**Marketing Yourself and Working as an Independent Stylist-** If hired as a HCTB stylist, you will be hired as an independent contractor which means that you are free to pursue and book your own hair and makeup work. However, what is not allowed as a Hair Comes the Bride stylist is to use the opportunities and jobs you get from working with us to further your own freelance career. If you are pursuing your own freelance weddings, we will ask that you keep your work and affiliation with Hair Comes the Bride separate from your own freelance marketing and work as to maintain the integrity of our brand and not create a conflict of interest. Also, a large part of our marketing is focused on being the "go to" source for bridal beauty. We are often asked to participate in TV shows as well as work at photo shoots, bridal shows and marketing events. As an independent contractor we expect that you are ready, willing and able to help with these events when they become available including being confident to be on camera if need be.

**Personal Responsibility-** We require that anyone who is interested in working with Hair Comes the Bride is someone who is willing to take personal responsibility. Someone who is committed to being the best stylist (and person) they can be and someone who knows that is not always going to be a "success only" journey. We are committed to working with our stylists but our stylists need to be willing to take personal responsibility in their journey including not getting paid after a preview appointment if a bride is not happy AND not being paid after a wedding day if the stylist did not get the bride done on time. While these situations can be difficult to deal with, please know that for any stylist who has been with us for more than a 6 month period, it is almost unheard of for either of these things to happen! Our goal is to work with you and get you to the point of all of our other stylists where this becomes a non-issue!

**Are you willing to be of service regardless of race, religion or sexual orientation?-** Hair Comes the Bride is passionate about equality! Everyone deserves to be treated with dignity and respect- PERIOD! At Hair Comes the Bride, our clients run the gamut of different ethnicities, religions and sexual orientations. As a HCTB stylist, you will be booked to work with every type of bride including doing same-sex weddings and commitment ceremonies. If this is a problem for you.....STOP.....we are not a good fit for you!

**Are you confident?-** If we booked you a wedding tomorrow, could you handle it?

**Do you have time to commit to "Learning the Ropes"?** We do things a certain way and if you decide to join the Hair Comes the Bride team, we need to make sure you have the time to go through our online orientation and study our systems, policies and procedures.

**What's Next???** I understand that it is a commitment to join our team and I also understand that it is not for everyone. We want to make sure that every stylist that comes to work for us believes in us and is willing to do what it takes to be a successful HCTB stylist. Obviously, this is something that only you can decide. If you would like to continue the interviewing process in pursuit of becoming a Team or an On Call stylist, please [CLICK HERE](#) to fill out our online application. Once we receive your application and if we are interested in working with you,